S01 – AGRICULTURE & LIVESTOCK

PIREK+ — Integrated Program for the Economic Recovery of Kawar, Agadez Region

Sponsored by **Government of Niger — PASA-Niger** (APIK-Baana, contracting authority)



ESTIMATED PROJECT COST	LOCATION	FINANCING SOUGHT	CAPACITY
≈ EUR 182.94 million	**Kawar (Bilma, Dirkou…), Agadez Region — 4 municipalities**	**Grants, concessional loans, and cofinancing** EUR 159.6 million from partners · EUR 22.38 million in cofinancing	**≈ 20,000 beneficiaries · 3,000 jobs · 3× the salt producer price**

Equivalent to EUR 181.98 million over 5 years (2027–2031), in two conditional phases. EUR 159.6 million requested and EUR 22.38 million in cofinancing (including EUR 10.92 million from the private sector). Indicative currency conversion. All monetary figures are in EUR. Converted estimates are indicative and rounded; source estimates may use different valuation bases.

Investment opportunity

In Kawar, salt producers receive less than EUR 0.05 per salt cake, compared with nearly EUR 1.52 in Niamey: isolation (650 km from Agadez and 1,500 km from Niamey) captures the value. Salt production (≈ 21,000 t/year, involving 99% of Bilma's workforce) and a date palm grove of ≈ 300,000 aging palms are at risk.

PIREK+ positions Kawar as an oasis growth hub, with dates, salt, and natron processed, labeled, and sold locally.

AT A GLANCE

PROJECT SPONSOR	Government of Niger — PASA-Niger (APIK-Baana, contracting authority)
FINANCING STRUCTURE	EUR 159.6 million from partners · EUR 22.38 million in cofinancing
TARGET POPULATION	≈ 20,000 direct beneficiaries; 3,000 jobs, with women and young people accounting for ≥ 40%
REFERENCE	Project sheet submitted by the sponsor

PROJECT STATUS

- **Years 1–2 — Launch (EUR 63.69 million)** : Regeneration, warehouse receipt financing, feasibility studies, and investor solicitation.
- **Years 3–5 — Scale-up (EUR 118.29 million)** : Triggered by verified results: approved feasibility studies, selected operators, implementation ≥ 70%, and security.

Objectives

Make Kawar an oasis growth hub by processing and adding value to dates, salt, and natron locally and revitalizing the agropastoral economy of the four municipalities.

Components

1. Oases — rehabilitation of date palm groves and high-quality planting stock
2. Salt and natron — processing, labeling, and marketing
3. Agro-industrial hub and logistics — processing facilities, rural roads, and cold chain
4. Greenbelts — sand encroachment control, drip irrigation, and water management
5. Training and financing — vocational center, funds, and support for cooperatives
6. Program management — management, monitoring and evaluation, and safeguards

Expected outcomes

Why invest

- Value captured: salt, dates, and natron processed and marketed from Kawar
- Peace in northern Niger: salt as a factor in social cohesion; jobs to retain young people
- Conditional investment: second tranche released against verified results

Strategic alignment

Aligned with the APIK-Baana Action Plan 2026–2030, PRR 2025–2029, PASA-Niger, SDDCI Niger 2035, UNSDCF 2023–2027, and AfCFTA. SDGs 1, 2, 8, 13, and 15.

Budget by component

COMPONENT	EUR
Oasis	40,246,540.55
Salt and natron	36,587,764.14
Agro-industrial hub and logistics	45,734,705.17
Greenbelts	21,952,658.48
Training and financing	23,782,046.69
Program management	14,635,105.65
Total	**182,938,820.68**

Partnerships sought

Technical partners

ICRISAT (high-quality date palm planting stock); PASA agencies (technical support); technical departments.

Financial partners

Multilateral institutions and climate funds; private operators (salt processing facility and agro-industrial hub); diaspora and cooperatives.

Government role

APIK-Baana (contracting authority); MAGEL (oversight and launch); municipalities (land and site approval).

Risks and mitigation

RISK	PLANNED MITIGATION
Absorptive capacity	Phased implementation with triggers, a dedicated management unit, and technical assistance.
Absence of a private operator	Feasibility studies, a call for expressions of interest, guarantees, and cooperative management.
Sand encroachment and groundwater	Greenbelts, drip irrigation, a groundwater monitoring network, and water use rules.

INVESTOR CONTACT

ANPIPS
(+227) 20 35 36 84
Email: service.courrier@anpips.ne
Website: www.anpips.ne

INVESTOR INTRODUCTIONS

ANPIPS is the single point of contact: it connects investors with the project sponsor and arranges B2B meetings at F2IN 2026.